

Which Type Are You?

Do You Know the Types of Your Team Members?

Type 1 – “I love people!”

“I love people” types are fascinated with people. They are value driven, patient, respectful, personal, inspirational, and intuitive. Most are comfortable working outside the system and show a high tolerance for ambiguity. They take criticism personally and avoid confrontation but enjoy the role of mentor and facilitator. Relationships shape their goals.

Type 2 – “I love plans!”

Plan people are fascinated with concepts and facts. They are criteria driven, fiercely independent, intellectual, mentally restless, serious, competitive, and loners. They rely on criteria and guidelines, use an objective, analytic approach to situations, and prefer ambiguity to routine tasks. These future-oriented persons shape their goals by long-range priorities and tasks.

Type 3 – “I love a challenge!”

People who love a challenge are fascinated with action. They are impulsive risk-takers, who live in the moment. They are also perfectionists, playful, hands-on, and skillful. Easily bored with schedules and systems, they are excellent in a crisis, great problem solvers, flexible, and opportunity driven. They are gifted negotiators. Individualists, they need freedom to explore outside the box. They focus on immediate challenges as their goals.

Type 4 – “I love systems!”

Systems people love structure. They are workaholics who are goal driven, punctual, precise, productive, and efficient. Finishing is the most important part of the task. These people are excellent at providing tools for teams to get the job done, but they are traditionalists, who enjoy the security of routines, and need order and predictability. Their goals are shaped by desire to refine, improve, and develop known systems in the near future.