

Monday Morning Leadership for Women

By Valerie Sokolosky

1. From Steamroller to Leader

- Leadership takes time and has to be earned.
- Leading means influencing people to follow.
- Leadership traits are learned from people and events.

2. Rocks, Pebbles, Sand & Water

- Be selfish with my time. I'm in control of it. Make others accountable for theirs.
- Hold meetings only if they offer something to those attending.
- Change procedures that don't impact the bottom line.
- Be consistent.

3. The Platinum Rule

- Use the Platinum Rule, not the Golden Rule.
- Remember that every individual is an original.
- Put yourself in another's shoes and value diversity among the team.
- Successful leaders are flexible and know how to work with different personalities and preferences.

4. Managing Sideways

- Manage my team using the big picture – a global view.
- Manage sideways by influencing rather than commanding or demanding.
- Manage my boss by anticipating his needs and helping meet them.
- Always try to solve problems two levels up.

5. Living in Raplexity

- It's OK to say "I don't know."
- Know the main thing and do the main thing.
- Communication is crucial during times of change.
- Hold people accountable for their tasks at hand.

6. Hire Tough

- Be prepared for interviewing candidates.
- Look for competencies, attitudes and disciplines.
- Hire people who are different from me.

7. Balancing on Life's High Wire

- Keep work at work.
- Parenting should be purposeful.
- Keep the family values.
- Laugh a lot.

8. Helping Others Become the Obvious Choice

- Never expect what you don't inspect.
- Success is measured not by how I am doing, but how well my people are doing.
- K.I.S.S. – keep it straightforward & simple.