

Monday Morning Leadership: 8 Mentoring Sessions You Can't Afford to Miss

By David Cottrell

1. Drivers & Passengers

- until you accept total responsibility – no matter what – you will not be able to put plans in place to accomplish your goals
- transitioning from manager to leader requires that you make different decisions

2. Keep the Main Thing the Main Thing

- people have different perceptions of what the main thing is
- people quit people before they quit companies

3. Escape from Management Land

- get in touch with your people
- your job is not to lower the bottom by adjusting and accommodating the falling stars. You should be raising the top by recognizing and rewarding superstar behaviors

4. The “Do Right” Rule

- develop your action plan before you get into a crisis
- guard your integrity like it's your most precious management possession

5. Hire Tough

- the most important asset in your company is having the RIGHT PEOPLE on your team
- never lower your standards just to fill a position! You will pay for it later.

6. Do Less or Work Faster

- your time is your responsibility. Take control of your time so you can take control of your life.
- look for small increments of time by prioritizing, limiting interruptions and effectively managing meetings

7. Buckets & Dippers

- four (4) ways to fill buckets:
 1. know the main things
 2. give feedback on performance
 3. provide recognition
 4. communicate the team score
- the more buckets you fill, the more your bucket is filled

8. Enter the Learning Zone

- get out of the comfort zone
- read ten (10) minutes each day
- listen to people
- give back
- set goals
- stay positive